

Howell, Sandee

From: Brian Brooks [Brian.Brooks@bblesburg.com]
Sent: Thursday, June 10, 2010 4:53 PM
To: Hart, Lita
Cc: Howell, Sandee; Travis Childers
Subject: Property Insurance
Attachments: cheetah10_animated.gif

Lita,

Per our telephone discussion, we have secured the 3% Named Windstorm deductible at the \$259,000 premium amount. Also, note we are offering the 2 year policy rate guarantee (at the 20/10 discussion we had in your office). The property coverage is blanket coverage and there is a 125% margin clause. So, we were four for four. Pretty good day working these underwriters. Thanks again for meeting with Travis and I. Let us know if you have any questions on the comparisons.

Brian Brooks CPCU, CIC, AIM, CRM

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6/15/2010

